

Networking Reading List

Recommended Reading:

📖 **What Color Is Your Parachute?** A practical Manual for Job-Hunters and Career-Changers – 2014 Edition

By **Richard N. Bolles**

📖 **Guerrilla Marketing for Job Hunters 3.0**

By **Jay Conrad Levinson and David E. Perry**

📖 **Never Eat Alone:** And Other Secrets to Success, One Relationship at a Time
By **Keith Ferrazzi and Tahl Raz**

📖 **Make Your Contacts Count:** Networking Know-how for Business And Career Success

By **Anne Baber**

Other books available:

📖 **Highly Effective Networking:** Meet the Right People and Get a Good Job
By **Orville Pierson**

📖 **Business Networking:** How to Build an Awesome Professional Network
By **Mike Fishbein**

And if you are new to LinkedIn:

📖 **The Power Formula for LinkedIn Success:** Kick-start Your Business, Brand, and Job Search

By **Wayne Breitbarth**